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Sales Manager in Swiggy – Fast Job – Swiggy Jobs in Chennai

Job Location

Choolaimedu, 600094, Chennai, Tamil Nadu, India

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Base Salary

USD 11 - USD 22

Qualifications

Graduate, 12th

Employment Type

Full-time

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Description

Sales Manager in Swiggy

Swiggy, India's leading food delivery platform, is searching for a driven and resultsoriented Sales Manager to conquer the culinary landscape of Chennai! In this fastpaced role, you'll be the culinary architect, building and nurturing relationships with restaurants, expanding Swiggy's reach, and ensuring the city's foodies have endless delicious options at their fingertips.

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Swiggy Jobs Near Me

Responsibilities:

- **Restaurant Acquisition:** Identify and onboard new restaurants across diverse cuisines and budgets, catering to every Chennai palate.
- Relationship Building: Cultivate strong partnerships with existing restaurants, ensuring their success and maximizing their reach on the Swiggy platform.
- Strategic Planning: Analyze market trends and competitor activity to develop and implement targeted sales strategies for Chennai's unique food scene.
- Performance Management: Monitor and analyze restaurant performance,

Hiring organization

Swiggy

Date posted

January 17, 2024

Valid through

31.08.2024

APPLY NOW

providing data-driven insights and recommendations for growth.

• **Team Leadership:** Lead and motivate a team of sales executives, fostering a collaborative and results-oriented environment.

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Swiggy Jobs in Chennai

Skills:

- Proven track record of exceeding sales targets in a fast-paced B2B environment.
- Strong understanding of the food & beverage industry and Chennai's restaurant landscape.
- Excellent communication and negotiation skills, building rapport with diverse stakeholders.
- Data analysis and problem-solving skills to identify and address potential challenges.
- Leadership and team management skills to inspire and motivate your sales team.

Tags:

swiggy,swiggy delivery boy salary,zomato vs swiggy,#swiggy,swiggy part time job,swiggy delivery boy,swiggy scam,swiggy vlog,swiggy delivery partner,swiggy fraud,swiggy wages,swiggy kochi,swiggy kerala,swiggy strike,swiggy offers,swiggy dineout,swiggy vs zomato,how to join swiggy,swiggy me 27 target,swiggy rider video,swiggy full time job,delivery boy swiggy,zomato vs swiggy food,swiggy rate

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