

## Business Development Executive in PhonePe – Fresher Jobs – Vacancy in Bangalore

**Hiring organization**  
PhonePe

### Job Location

Avenue Road, 560002, Bangalore, Karnataka, India

### Date posted

January 17, 2024

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### Valid through

31.08.2024

### Base Salary

USD 14 - USD 22

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### Qualifications

Graduate, 12th

### Employment Type

Full-time

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### Description

## Business Development Executive in PhonePe

As a PhonePe Business Development Executive, you'll be at the forefront of acquiring new merchants and expanding our reach across Bangalore. You'll be the face of PhonePe, building trust and partnerships with businesses of all sizes, from neighborhood stores to national chains. Your dedication and persuasive skills will be key in driving PhonePe's growth and empowering businesses to thrive in the digital age.

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### Phonepe Careers

#### Responsibilities:

- **Prospecting and lead generation:** Identify and actively engage potential merchant partners across Bangalore.
- **Relationship building:** Develop strong relationships with businesses, understanding their needs and pain points.
- **Product demos and presentations:** Effectively showcase PhonePe's solutions and highlight their benefits for merchants.
- **Negotiation and closing deals:** Secure partnerships with businesses on mutually beneficial terms.
- **Post-sales support:** Onboard new merchants and provide ongoing support to ensure their success with PhonePe.

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## Phonepe Jobs in Bangalore

### Skills:

- **Excellent communication and interpersonal skills:** Ability to build rapport, actively listen, and effectively communicate with diverse stakeholders.
- **Strong negotiation and persuasion skills:** Ability to present convincing arguments and close deals.
- **Target-oriented and ambitious:** Passionate about achieving goals and exceeding expectations.
- **Proactive and self-motivated:** Ability to work independently and manage your own time effectively.
- **Understanding of the business landscape in Bangalore:** A plus!

### Tags:

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### Important Links

Find the Link in [Apply Now](#) Button

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